

Make a list of people to contact—then get started!

HOW MUCH CAN I EARN?

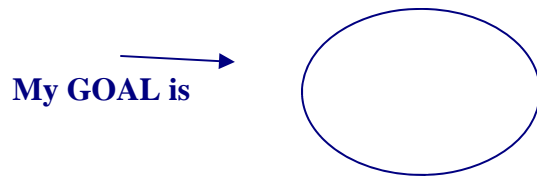
# of Items to Sell	Average Profit	Potential *Profit
20	\$7.25	\$145.00
30	\$7.25	\$217.50
40	\$7.25	\$290.50
50	\$7.25	\$362.00
100	\$7.25	\$725.00

Profit is 40% per item, so amount varies according to price of item sold. Prices range from

\$12 to \$22. This average is based on history and will vary per sale.

This fundraiser is an opportunity to earn!

SET YOUR OWN GOAL AND THEN MAKE IT HAPPEN!



People will not automatically know that you are fundraising—It’s up to you to T*A*T
Tell—Ask—Thank! **START BY TELLING WHY YOUR ARE RAISING FUNDS! Ask for their support! Thank them!** Most will be happy to support you.
Use the other side of this page to list those people you will contact!

“A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty.” ~Sir Winston Churchill

Always have your brochure and a pen handy for customers!

How can I sell 20 Items?

Tell * Ask * Thank!

TELL everyone that you are raising funds & why!

ASK them to support you by purchasing an item or two!

THANK everyone—*regardless!*

Self	2
Neighbors on both sides	4
(Family) Aunts & Uncles	4
Friends	2
Church, Club Members etc.	2
Teachers & Coaches	2
Parents Workplace	4

Congratulations! **20**
Don't forget to ask the people who YOU have supported in the past!

Other suggestions...

- * Telephone—Email—MySpace—Facebook—Twitter & TAT
- * Team up with a group member for friendly competition
- * Talk to each other and provide moral support, tips and encouragement throughout the sale

List your ideas here _____

